



Workshop on e-Procurement

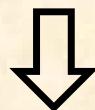
4 - 5 - 6 June 2007

Government of Himachal Pradesh

National Institute for Smart Government

Welcomes you

All are Requested to



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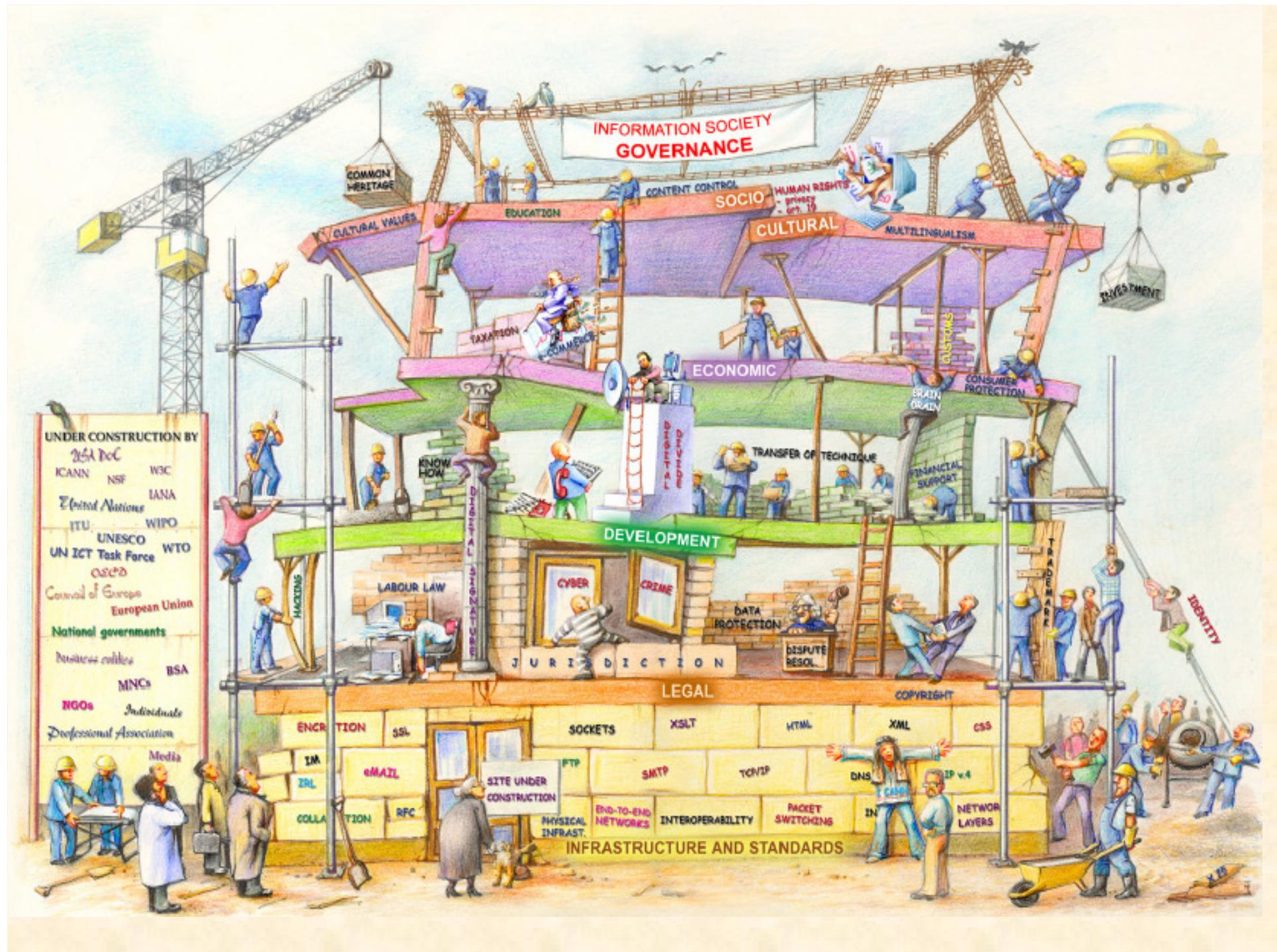


**e-Governance is a Journey
and not a Destination**



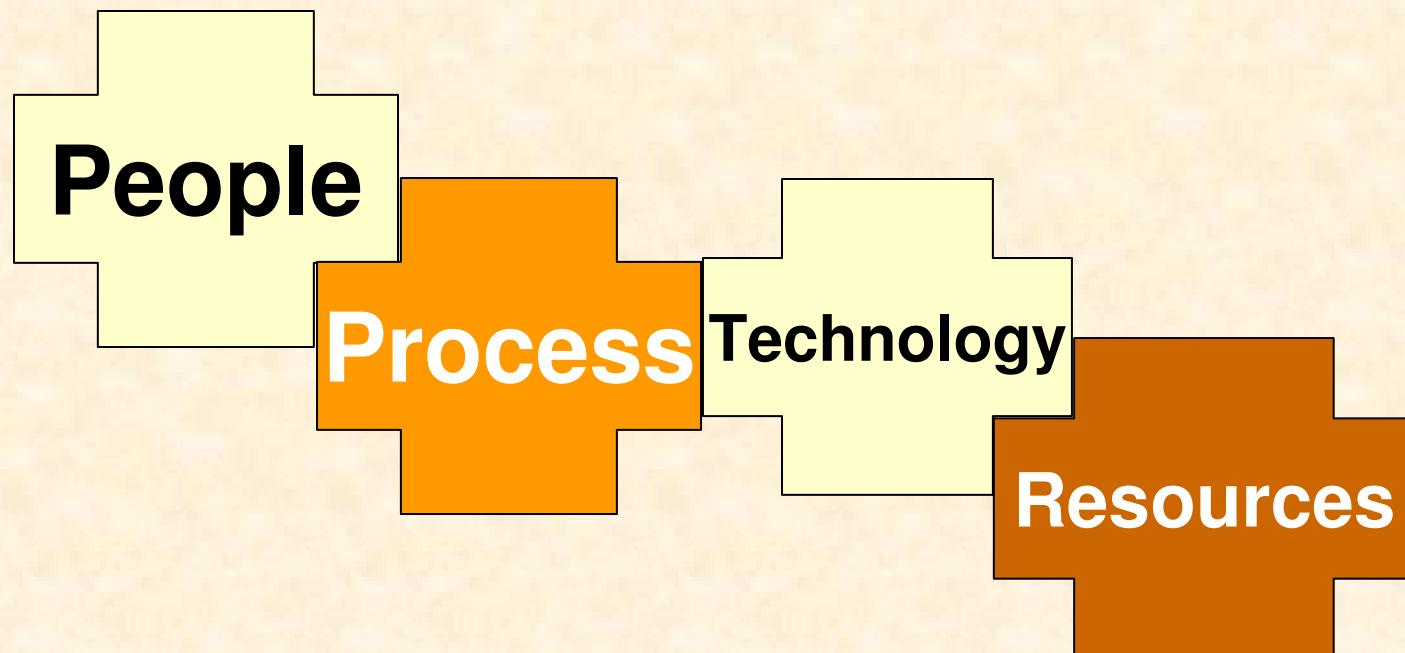
“No power can stop an idea whose time has come

- Victor Hugo



e-Government

**Transforming your Organization
through e-Government**



e-Confusion

e-Procurement

e-Business

e-Bidding

e-RFQ

e-Shopping

e-Shopping

e-RFP

e-Commerce

e-Tendering

e-Mall

e-Reverse Auctioning

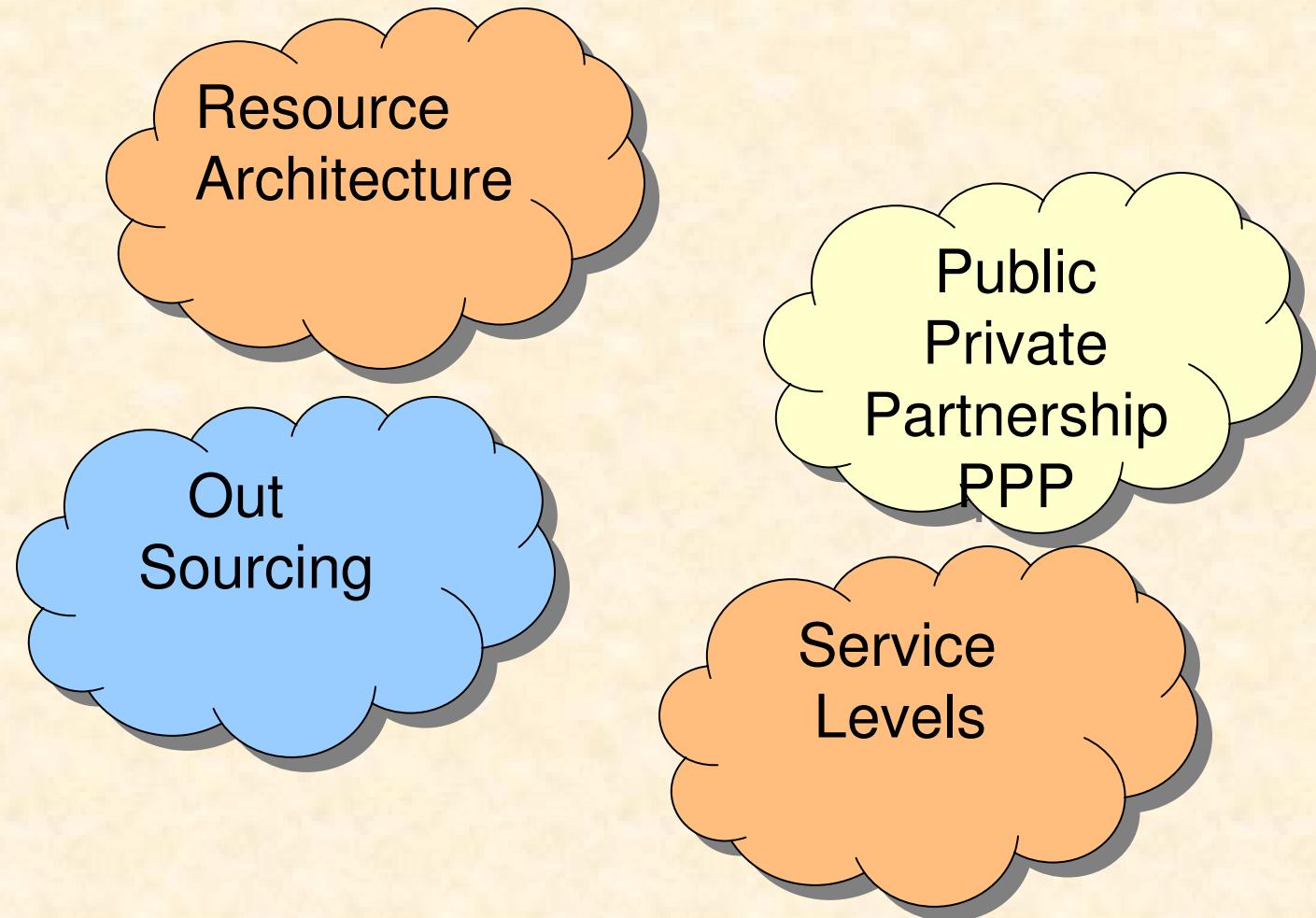
e-Purchasing

e-Auctioning

B2G

e-Marketplace

e-Procurement



e-Procurement

Project Planning & Management

Request for Proposal
RFP

Procurement of Solution

e-Procurement – Capacity Building

Change Management

Leadership

e-Champions

Team Building

Training

e-Procurement - Processes

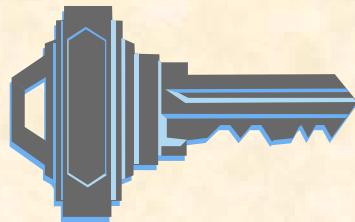
Government Process Re-engineering
GPR

Radical Redesign

Best Practices

Legal Reforms

e-Procurement - Trust



Cyber Law

Security

PKI

Digital Signature

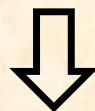
Challenges

- **Vision & leadership**
- **Changing Government organization**
- **Activating local businesses**
- **Connectivity**
- **Standards, Legislation & Security**

**"There are no uninteresting
things,**

**There are only uninterested
people"**

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